

Message Text

UNCLASSIFIED

PAGE 01 KADUNA 00446 261454Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 COME-00 /019 W
-----262225Z 125234 /15

R 261425Z APR 77
FM AMCONSUL KADUNA
TO SECSTATE WASHDC 3573
INFO AMEMBASSY LAGOS

UNCLAS KADUNA 0446

E.O. 11652: NA
TAGS: BTIO, EINU, BFOR, NI
SUBJECT: INVESTMENT OPPORTUNITY: FLOUR AND FEED MILLS, BORNO STATE

REF: (A) USDOC 5822; (B) STATE 48007; (C) KADUNA 71; (D) STATE
93283 (NOTAL)

FOR: AF/W

1. REFTEL A REQUESTED CREDIT WORTHINESS ASSESSMENT OF BORNO STATE AND LIKELIHOOD OF FMG GUARANTEE OF FEED PLANT JOINT VENTURE. CONSULATE HAS ASSUMED THAT AF/W AND USDOC BOTH AWARE OF FACT THAT BORNO IS ONE OF 19 STATES WITH ITS OWN OPERATIONAL AND DEVELOPMENT BUDGETS. AS SUCH CONSULATE MUST PRESUME, AS SHOULD USDOC AND AF/W WITHOUT POSING QUESTION, THAT BORNO STATE WILL HONOR COMMITMENTS INTO WHICH IT ENTERS. TO RAISE QUESTION WITH STATE GOVERNMENT OF LIKELIHOOD FMG GUARANTEE IS DECIDEDLY PREMATURE IN VIEW ONLY DIRECT CONTACT THUS FAR BETWEEN PHILLSBURY AND STATE APPEARS TO BE BABINGTON-JOHNSON LETTER OF FEB 9. ALSO SUSPECT STATE GOVERNMENT WOULD RESENT IMPUTATION IT NOT COMPETENT OR RELIABLE ENOUGH ENTER INTO JOINT VENTURE WITHOUT FMG GUARANTEE.

2. REFTEL B WHICH REQUESTED DETAILED TECHNICAL DATA ON FLOUR MILL WAS RECEIVED ON APRIL 4 (THREE WEEKS AGO). AS USDOC SHOULD BE AWARE, POST HAS SINCE THAT DATE HOSTED ONE TECHNICAL UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KADUNA 00446 261454Z

TRADE SEMINAR AND ONE STATE IOGA TRADE MISSION. THESE EVENTS, PLUS A HOST OF OTHER OFFICIAL VISITORS, HAVE PRECLUDED ANY TRAVEL TO MAIDUGURE TO OBTAIN REQUESTED INFORMATION. HOWEVER, LETTER WAS SENT TO BORNO ON APRIL 14 AND SEVERAL UNSUCCESSFUL ATTEMPTS TO OBTAIN REQUESTED INFORMATION BY PHONE WERE MADE.

3. CONSULATE WILL DISPATCH COMMERCIAL SECTION FSLE TO BORNO

WITHIN NEXT FEW DAYS TO ATTEMPT OBTAIN INFORMATION REQUESTED
REFTEL B. HOWEVER, OUR EXPERIENCE HAS BEEN THAT PROPOSED
PROJECTS SUCH AS FLOUR MILL SELDOM HAVE BEEN GIVEN MUCH
TECHNICAL/MARKET RESEARCH BY GOVERNMENT. ONE OF THE REASONS
STATE GOVERNMENTS SEEK JOINT VENTURE PARTNERS IS THAT THEY GENERALLY
DO NOT HAVE THE TECHNICAL EXPERTISE TO DETERMINE WHAT THEY
NEED IN TERMS OF OPTIMUM SIZE OF PLANT SOUGHT, SOURCES OF
RAW MATERIAL, ETC. INFORMATION ON THESE POINTS IS FREQUENTLY
EXPECTED TO BE PROVIDED BY POTENTIAL PARTNERS AFTER ON-THE-
GROUND DISCUSSIONS AND SURVEY.
BURKE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INVESTMENT OPPORTUNITIES
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KADUNA00446
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770145-0874
Format: TEL
From: KADUNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770420/aaaaaqgk.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9f9e1c9f-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 48007, 77 KADUNA 71
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 30-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2696510
Secure: OPEN
Status: NATIVE
Subject: INVESTMENT OPPORTUNITY: FLOUR AND FEED MILLS, BORNO STATE
TAGS: BTIO, EINV, BFOL
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/9f9e1c9f-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009